Plainview Main Street/CVB/PEGA



North Texas Export Finance Symposium

Tuesday, June 8th, 7:30 AM to 12:00 PM



at the Plainview Civic Center 2904 West 4th Street Plainview, Texas



Speakers/presenters are

<u>Rick Schulze</u>, Regional Manager, Export Solutions Group, **SBA** Office of International Trade, North Texas Export Assistance Center, Grapevine, Texas

<u>Kelly Kemp</u>, Business Development Officer, **Export-Import Bank** of the United States North Texas Branch, McKinney, Texas

<u>Harry A. Henson</u>, Director, West Texas Export Assistance Center, US & Foreign Commercial Service International Trade Administration, U.S. Department of Commerce, Midland, Texas

<u>Warren Warner</u>, VP-COO, <u>Market Lubbock</u>, Inc., Lubbock, Texas <u>Michael Reeves</u>, President, <u>Ports-to-Plains Alliance</u>, Lubbock, Texas

Discover how to use trade finance tools to win international sales and grow your business. The Ex-Im Bank of the United States, the official export credit agency of the United States Government, and the U.S. Small Business Administration present this interactive seminar illuminating trade finance programs available to exporters. Plus learn of exporting opportunities from three West Texas international trade experts.

Participants will learn how to secure export financing and expand their overseas business. The seminar is designed for exporters and for the financial institutions that work with them.

<u>Please note</u>: Business firms must meet certain requirements to qualify for Ex-Im Bank and SBA export financing programs. They must have been in business for a year; have at least one full-time employee; and have a positive net worth.

Presenters will be available for one-on-one meetings after the event.

Please make reservations at eturner@ci.plainview.tx.us or by calling Plainview Main Street/CVB/PEGA at 806.296.1119

Reservations are needed for preparation of materials







SEMINAR AGENDA:

7:30 AM – 8:00 AM	Registration & Continental Breakfast
8:00 AM – 8:30 AM	VIP Comments:
8:30 AM – 8:35 AM	Intro – Eric Turner, Plainview Main Street/CVB/PEGA
8:35 AM – 8:45 AM	SBDC
8:45 AM – 9:15 AM	Michael Reeves, Ports-to-Plains Alliance "Trade Opportunities Through the Ports-to-Plains Corridor"
9:15 AM – 9:45 AM	Warren Warner "So You Want To Export!"
9:45 AM – 9:55 AM	Break
9:55 AM – 10:30 AM	Harry Henson Dept. of Commerce 10 minute Video / Presentation
10:30 AM – 11:05 AM	Rick Shultz, SBA "Financing Your Exports with SBA Guaranteed Loans"
11:05 AM – 11:40 AM	Kelly Kemp – EX-IM "Powering Sales, Profits, and Jobs through Exports"
11:40 AM – 12:00 PM	Q & A